# Video Transcript: Carlos

My dad is an air traffic controller. So, I've always grown up interested in planes.

So, I got into college. I majored in banking and finance, thought I was going to be in New York as an investment broker. I actually got an internship and really kind of fell in love with the defense industry and what we do as a company. And after graduating college, came to work for Lockheed Martin.

A lot of people don't see a finance major or background to come work at Lockheed. But when you get involved and work with the customer and understand how our relationship is with them, you really get to see what you do behind the scenes approving that invoice or making sure that the cash is there really does impact the end goal.

So, the biggest thing that motivates me and drives me on a day to day basis is that what we do has an impact. Our customers, whether they're in the DOD or they're in the commercial industry, everything we do – from the littlest thing to the biggest thing – is important. And being able to kind of see that firsthand experience when you interact with a customer and to see their smile – even just something simple as that – is something that I thoroughly enjoy coming to see.

Lockheed Martin actually has a lot of benefits that it offers its employees. Knowing what we do and how it impacts the world, is really all you need to be happy and successful.